

**South Puget Sound's
Premier Seaport**



EVEN WITH THE CHALLENGES OF THE GLOBAL ECONOMY, PORT POSITIONED FOR SUCCESS IN 2020

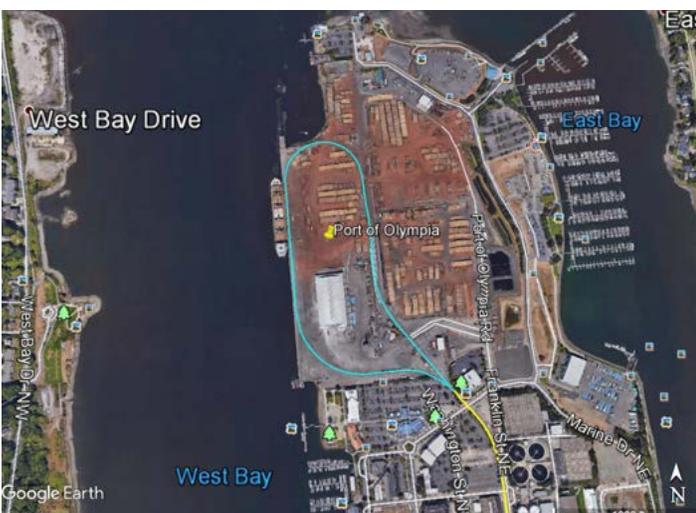
“We’re excited about our current lines of business and optimistic about new opportunities in 2020.”

Len Faucher, Port of Olympia Marine Terminal Director

How does an international port respond to a turbulent global economy, marked with a year of tariffs? “It’s all about building relationships and trust and then creating solutions that positively impact the bottom line of our partners,” said Len Faucher, Port of Olympia Marine Terminal Director.

Pacific Maritime Magazine annual Bulk & Breakbulk issue noted that “tariff hikes have affected Olympia’s log export market, particularly a slow decline in Chinese exports. However, Japanese log exports continue to be stable and promising for the future.”

“The Port of Olympia is one of the leading log export ports in Washington, and we anticipate remaining strong with that business, especially the Japanese logs,” Faucher said. Faucher also predicts strength in livestock shipments in 2020.



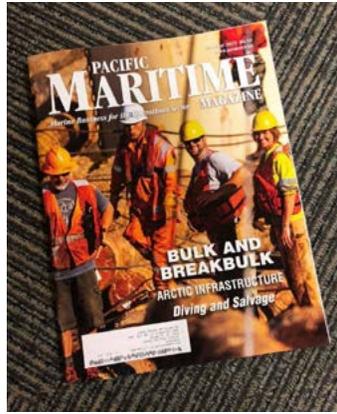
The Port of Olympia’s rail loop track (in blue) offers convenient access to ships and warehouses.

Rather than cutting marketing in 2019 due to the economy, “we’ve invested in more advertising, a new marketing brochure, networking and trade shows,” Faucher said. “We are in this for the long term, so building trust, communication and long-term relationships are the key. Current and potential customers know we are creative and committed to producing solutions. Our flexibility to take advantage of dynamic market trends, our strategic location and our strong partnership with labor, allow the Port to quickly respond to challenges and opportunities. That’s how we have created a culture of success.”

2020 will also see the development of a new Seaport Master Plan to maximize throughput and determine the optimal layout for the Seaport. “We want to build on our industrial uses, so we will be working with our current and potential stakeholders to create a plan which maximize economic returns for our partners and the Port,” Faucher said.

Pacific Maritime Magazine features Port of Olympia in Bulk and Breakbulk Issue

Did you catch the October issue of *Pacific Maritime Magazine*? The Port of Olympia was featured on the cover and in the story for their annual Bulk & Breakbulk issue!



The article noted that "the Port of Olympia prides itself on being a premier niche port with a loop on-dock rail, 76,000-square-foot open beam warehouse and 140-MT lifting capacity Gottwald crane. In the past three years, this Washington port has handled log and dairy heifer exports, bulk grain imports and a one-time only cargo shipment of gold ore imports. Olympia anticipates moving more export logs and livestock this year and next year as port officials continue to develop short-term and long-term opportunities.

"The port continues to seek viable cargoes for sustainable growth options in the future," according to the Port. "For now, our concentration remains with our log tenants and livestock customers. We expect to load more than 100 million board feet in logs and are hopeful for continued livestock shipments. Opportunities arise at different times and we will be ready as new cargoes become available," the article concluded.

Read the full story [here](#).

Allyn Roe named Business Development Director for Port



To help the Port of Olympia continue to be an economic driver in Thurston County and to meet community aspirations as outlined in the Port's Vision 2050, Allyn Roe was recently named Business Development Director for the Port of Olympia. Kim Kawada will continue as Business Development Coordinator for the Port of Olympia Seaport.

"We are looking forward to having Allyn on the Port's leadership team and working with him to continue to build and foster the Port's commitment to economic development, growth and revenue generation in Thurston County," said Sam Gibboney, Executive Director, Port of Olympia. The Port of Olympia supports nearly 5,000 family-wage jobs and \$22 million in local tax revenue.

Allyn will be the point of contact for business and community partners especially those who've outgrown existing space or need help with their own expansion. "It's about looking beyond the three-city area-Lacey, Olympia, and Tumwater-and serving the whole county as well," he adds.

One of the most crucial aspects, however, is also one of the most important to residents. "I'm looking at our current investments and making sure they make sense," says Roe. "A fully sustainable Port provides value to every citizen of Thurston County."

Meet Allyn [here](#).

After 25 years with Weyerhaeuser, Steve Miller will retire in February 2020

Steve Miller has spent the last ten years at the Olympia yard, where he is proud of the performance of the well-seasoned Olympia crew. He feels they deserve a lot of the credit for the Olympia operation's success.



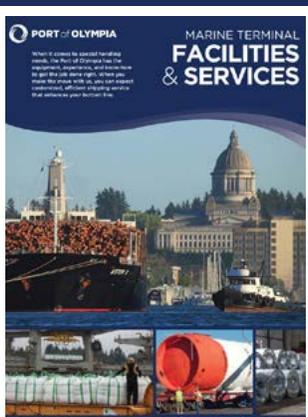
As Steve says, thanks to tree planting and harvesting of a renewable resource, he is older than most of the trees that Weyerhaeuser harvests from their tree farms. "I am proud to be part of a great company with great people to work with, a leader of environmental stewardship on our tree farms, where safety has always been the #1 priority in the workplace, has a solid customer base, and a great place to retire from."

"I have worked in Alaska, Canada, Washington, and Oregon, and the Olympia operation is the cleanest log yard I have seen. We have also developed a

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Click here to watch the new Port of Olympia Seaport Marketing Video!



Click here to learn more.



Click here to view the Port's 140MT Mobile Harbor Crane in action at the Seaport.



Click here to learn why the Port of Olympia is the West Coast's Livestock export experts.

Seaport News and Notes ...



Port Commissioner Joe Downing (right) and Marine Terminal Director, Len Faucher (left) presented the M/V Nemrut Bay Captain Gaviloa with a Maiden Voyage plaque for first arrival to the Port of Olympia



The Port was honored to host the U.S. Coast Guard Area Maritime Security General Committee (AMSGC) meeting on December 12. This committee enhances communication between port stakeholders and industry to address maritime security issues.



The M/V Enishi had a colorful arrival in the early morning hours of November 30. Thank you Brusco Tug & Barge for your assistance.

Steve Miller... continued from page 2

great working relationship with the Port of Olympia management and employees, ILWU Local #47, SSA, Talon Marine Services, Pacific Rim Scaling Bureau, Basin, Holbrook Inc., Department of Agriculture, our customers, our vendors, and the list goes on and on."

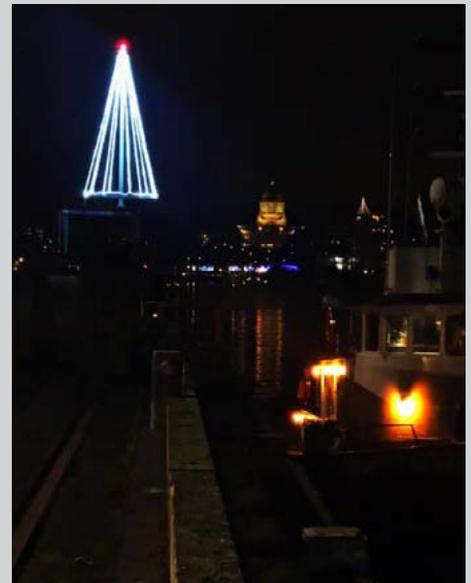
In retirement, Steve and his wife plan to travel around the U.S. with their RV. They will join their "snowbird" family and friends in the near future. His wife wants to chase the sun, but they will maintain their home in Olympia as most of their family is still in the Northwest.

With Casey Black as Manager and Michelle Lewis taking over Steve's responsibilities of the supervision of day-to-day operations, Steve is retiring with nothing but positive thoughts and feelings that Weyerhaeuser has well-qualified people to manage the Olympia operations.

Here at the Port of Olympia, we have enjoyed working with Steve for the past decade. He brings a smile and genuine leadership to everything he does. He will be missed, but we wish him the best in his retirement.

Around the Port...

The Port of Olympia's Marine Terminal Maintenance team installed the holiday tree at the south end of the terminal. The tree is visible for all to see... The Port of Olympia celebrated our valued customers and partners



on December 12 at an end of year celebration at the Olympia Golf & Country Club. Thank you for a great 2019, and cheers to a prosperous 2020!... Congratulations to Mike Crawford for celebrating 40 years at the Port and Kim Kawada and Jennie Foglia-Jones for celebrating 20 years at the Port... Finally, Kim has been out of the office with an illness and our thoughts are with her for a speedy recovery.

On behalf of the Port Commissioners and staff we extend holiday wishes throughout the season to all.

 PORT of OLYMPIA



Succeed with us Choose Olympia

When it comes to special handling needs, the Port of Olympia has the equipment, experience, and know-how to get the job done right.

When you make the move with us, you can expect customized, efficient shipping services that enhance your bottom line.

Owned and operated by the Port of Olympia, our 66-acre terminal is situated on Budd Inlet at the head of Puget Sound. We are centrally located to serve Puget Sound and the Columbia River Basin, providing ready access to local, regional and international markets.

- + A complete cargo facility focused on breakbulk, bulk and ro-ro goods.
- + Rail service provided by Union Pacific and BNSF with an on-dock rail loop. Switching provided by the Olympia and Belmore Railroad.
- + Three modern, deepwater berths.
- + Strong working relationship with the ILWU to efficiently and safely expedite your cargo.
- + Heavy machinery, conveyor system, a heavy-lift mobile harbor crane, and truck scales.
- + A U.S. Customs bonded warehouse.
- + Easy access to Interstate 5.
- + Midway between Vancouver, Canada and Portland, Oregon.

Highway	—
Railroad	- - -
Road miles from:	
Tacoma	30
Seattle	60
Portland	110
Vancouver, B.C. ...	201
Nautical miles from:	
Seattle.....	50
Tacoma	25
Latitude	47° 03' N
Longitude	122° 54' W



IN THE NEWS...

Here are some recent maritime industry news articles we found of interest:

Launching of the World's Largest LNG-Powered Containership and Future CMA CGM Group Flagship
American Journal of Transportation

What Does 2020 Have in Store for Shipping?

World Maritime News

Maritime Software 2019
Pacific Maritime Magazine

A Happy Ship is a Safe Ship
The Maritime Executive

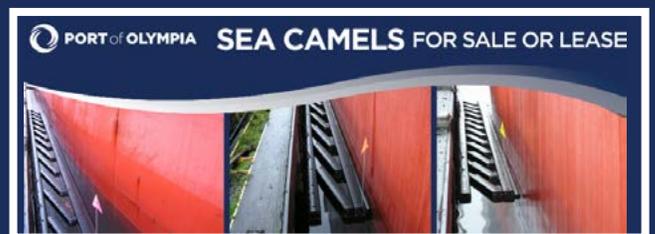
Shipping Industry Proposes \$5 Billion Fund for Zero-Emission R&D gCaptain

Jones Act debate continues after 100 years
WorkBoat Magazine

SAFETY ALERT: Falls through gratings and openings
Professional Mariner



MORE INFO:



Sea camels intended for vessel standoff are available for sale or lease. Each section is 4.5' x 66' and weighs approximately 25,500 lbs. [Click here](#) to learn more.



Three heavy duty, privately marked flat rail cars are now available for short or long-term lease. These 235 ton 60-straight flat deck cars are ideal for handling a wide variety of cargo. [Click here](#) to learn more.

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