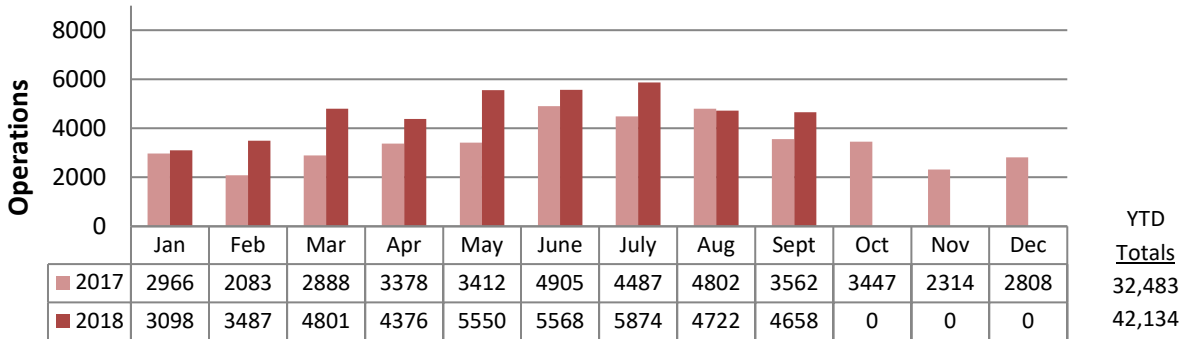


Quarterly Activity Report: 3rd Quarter 2018

Olympia Regional Airport

2018 YTD operations are 30% higher than 2017 YTD. Jet fuel deliveries are 2% higher, and aviation gas deliveries are 24% higher than 2017 YTD. YTD landing fees are slightly lower than 2017 YTD.

2018 Airport Operations with Prior Year Comparison



¹Air traffic counts are recorded by the Control Tower during its operating hours of 8:00am to 8:00pm daily. Operations occurring outside these hours are not monitored and are in addition to these recorded traffic counts.

Hangar Occupancy – 98%

63 Hangars Total
1 Vacant

Landing Fees Collected

YTD 2017 \$ 7,864
YTD 2018 \$ 7,640

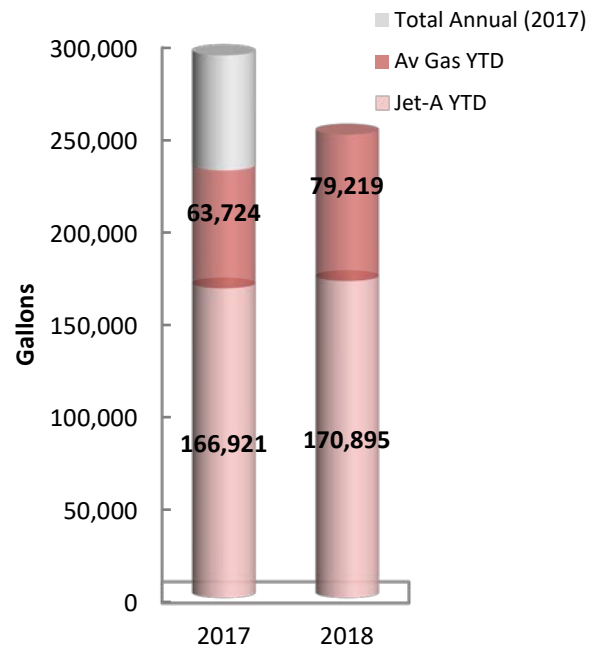
FAA Grant Funding Received

1993 to 2017 \$27,317,597
Received YTD 2018 \$ 0
Total FAA Grants \$27,317,597

WSDOT-Aviation Grants Received

2005 to 2017 \$ 382,780
Received YTD 2018 \$ 0
Total WSDOT Grants \$ 382,780

Fuel Deliveries

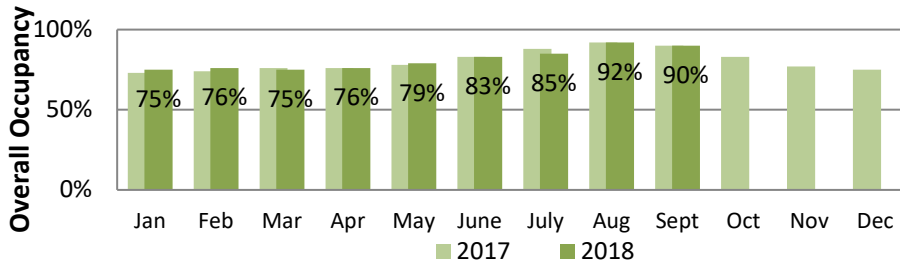


YTD = Cumulative, January to month of report

Swantown Marina & Boatworks

Third quarter marina occupancy was similar to 2017, but Boatworks haul outs increased 11.6% over 2017 YTD. Third quarter fuel dock sales totaled 28,201 gallons gasoline and 39,980 gallons diesel. An increase in Boatyard usage is expected for October as the beginning of the boat storage season arrives.

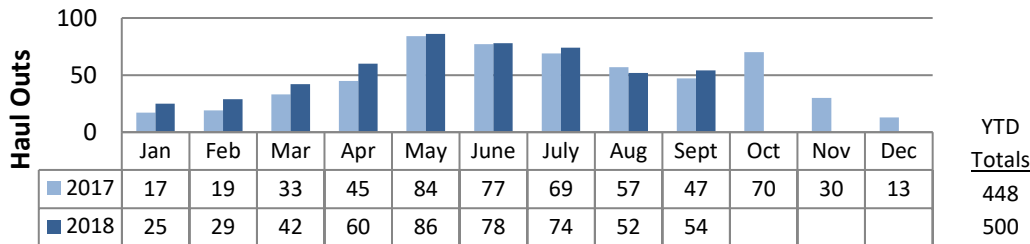
2018 Marina Total Occupancy with Prior Year Comparison



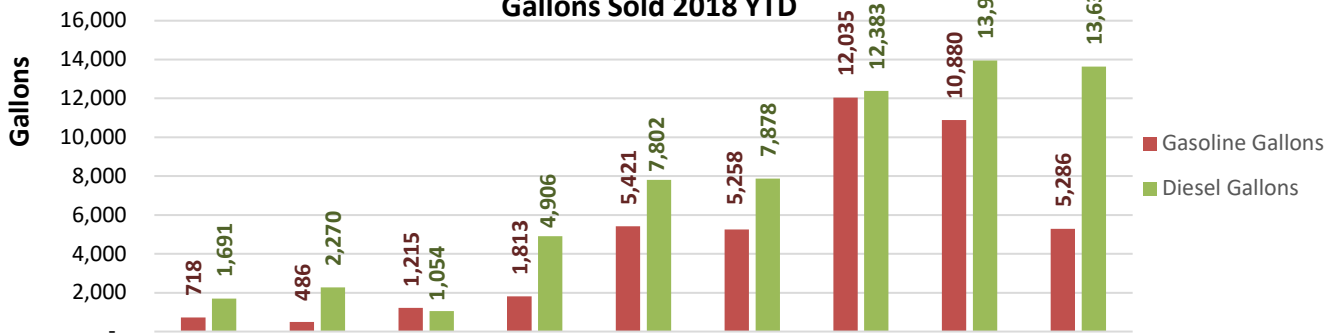
Occupancy for September:

Slips 20'-24'	60%
Slips 28'+	96%
Dry Storage	106%
Mini Storage	100%

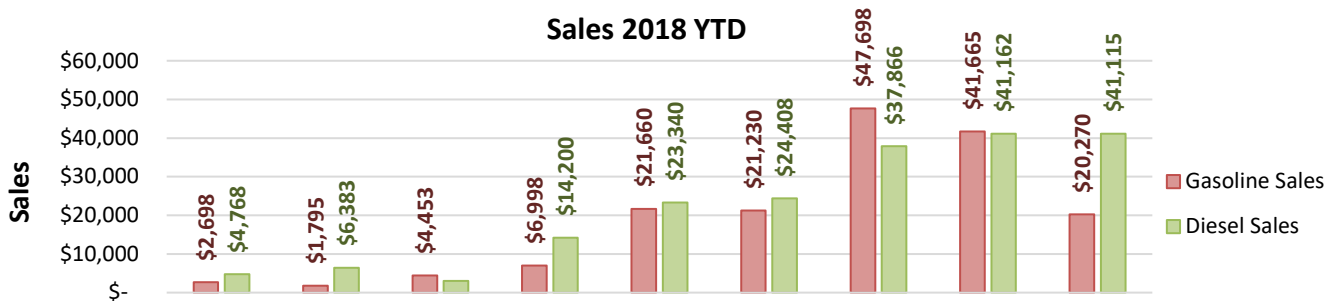
2018 Boatworks Haul Outs with Prior Year Comparison



Fuel Dock Gallons Sold 2018 YTD



Sales 2018 YTD



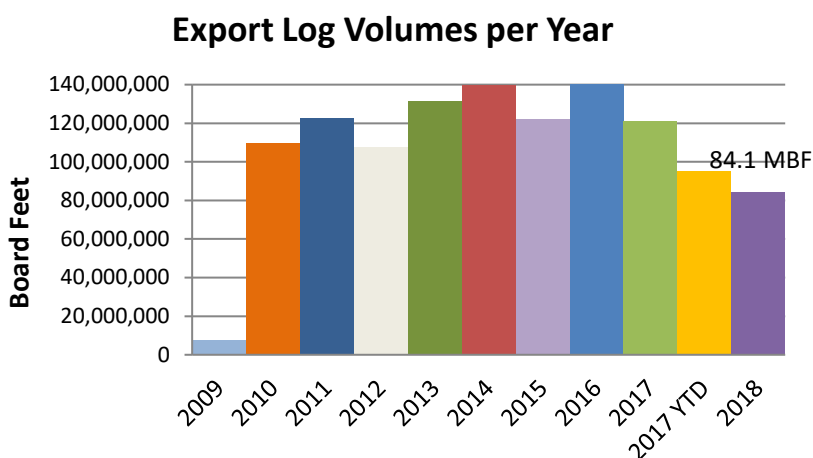
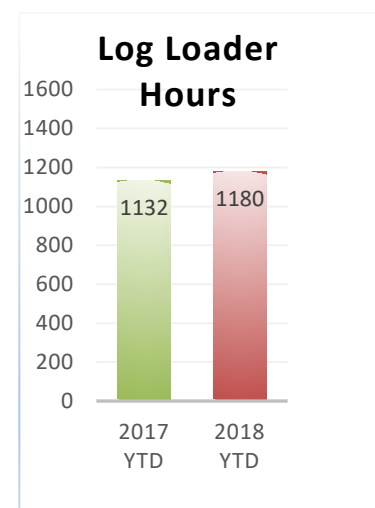
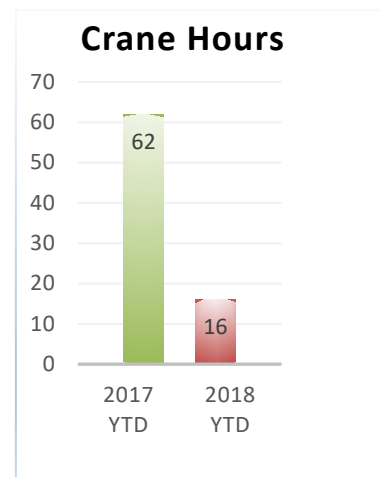
Marine Terminal

Third quarter activity at the Marine Terminal included the loading of 26.8 MBF of logs onto five vessels, loading 1,763 head of cattle along with 507 MT of feed, hay and bedding onto one vessel, unloading 59 trucks related to the cattle shipment, and releasing 12 outbound rail cars. The logs remain steady despite the fear of tariff restitution from China. The cattle cargo was with a new customer also destined for Vietnam for dairy milk production. Port staff has commitments for continued cattle cargo in January. Following the Breakbulk Conference in early October, the industry has shifted into cautious optimism regarding new projects.

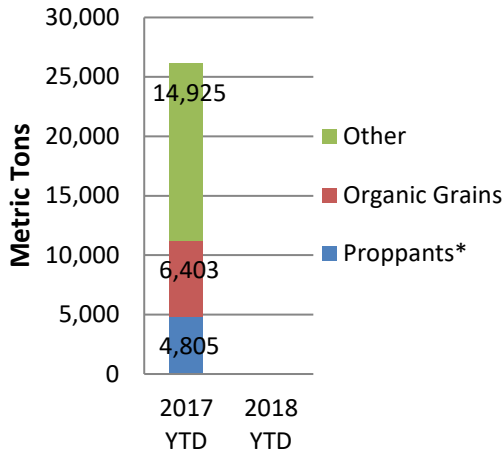
Vessel Activity, YTD

		2017	2018
General Cargo Vessels*		4	1
Log Vessels			
Japan	Full Vessel	8	7
	Partial Vessel	0	0
China	Full Vessel	5	4
	Partial Vessel	2	1
Korea	Partial Vessel	0	0
China/Japan	Full Vessel	0	0
China/Korea	Full Vessel	2	3
Total Log Vessels		17	15
Barges	Breakbulk/Machinery	0	0
Layberths	Tugs, Barge, Ferry	2	3
Total All Vessels, YTD		23	19

*General cargo may include steel, pipe, bulk corn, proppants, livestock, wind and energy components and/or other cargo.

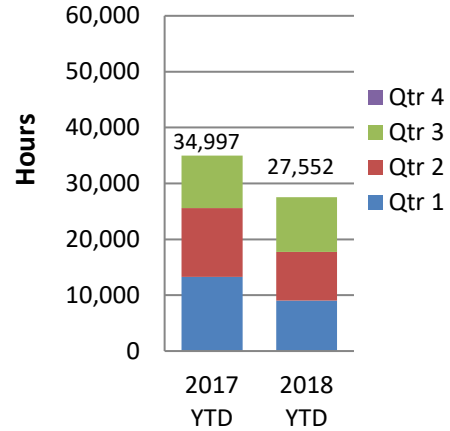


2018 Import General Cargo with prior year comparison



*2017 proppants received by truck.

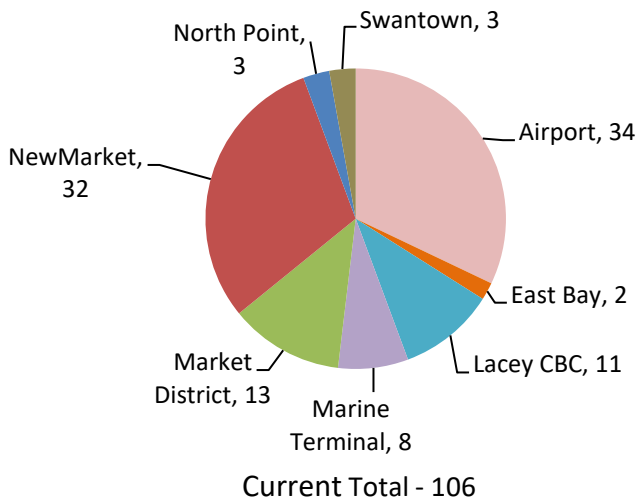
2018 Longshore Hours with prior year comparison



Properties/Real Estate

Third quarter 2018 real estate activity included the execution of five lease agreements, nine lease amendments, and ten license agreements for use of Port properties. YTD lease revenues show an increase of 4% over YTD 2017.

Number of Leases by Location*



* See map of leasing locations on page 7.

Cleanwater Centre Campus:

- 76,140 sf Leasable Space
- 16% occupancy (12,000 sf)
- 2 Tenants

Lacey Commerce Business Center:

- 59,747 sf Leasable Space
- 56% occupancy (33,362 sf)
- 11 Tenants

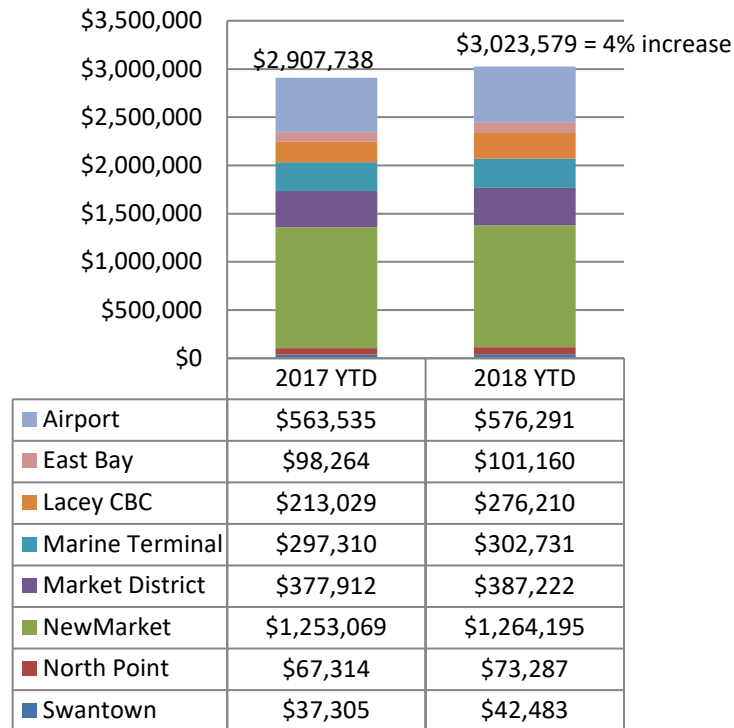
Rent Adjustments, YTD: 17

Port Plaza Uses, YTD: 12

Uses to date: Dragon Boat Festival, Olympia Yacht Club Event, 2 Music on the Plaza Events, Olympia Musical Theater, Olympia Brew Fest, Harbor Days, 2 Weddings and 3 other Private Events.

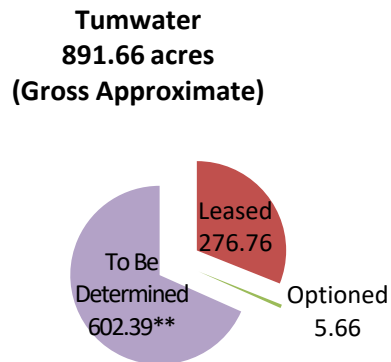
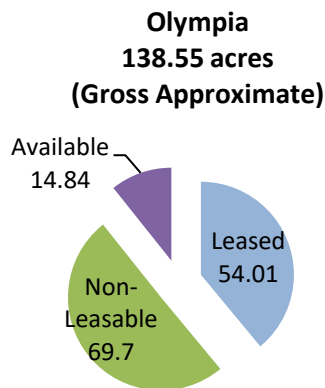
2 reservations pending for 2018.

Lease Revenues YTD



Summary of Leasable Land

The charts below show current total leased, optioned and available land in the Olympia and Tumwater properties. The master planning process is ongoing for the Port's Tumwater properties.



Planning, Public Works and Environmental Programs

Environmental Clean-up/Remediation Efforts	
East Bay Redevelopment Site	CAP Amendment documents were completed and approved by Ecology. Construction of Walker John's Westman Mill project is scheduled to start in mid-August.
Budd Inlet Remediation	Received comments on the Alternatives Memo the Port submitted in the Fall of 2017. Met with Ecology to discuss next steps. We will be working collaboratively with Ecology to revise the Alternatives Memo. It was brought to our attention that the City of Olympia has been officially named a PLP in the Budd Inlet remediation effort.
Airport (Pearson Air) Remediation	RI/FS was submitted to Ecology. We are awaiting their response.
Cascade Pole Site	All documentation and waste disposal is moving forward as required. All DMR's have been submitted on time. Staff continues to train MT maintenance to provide back-up on plant operations.
Sustainability	
Port of Olympia GHG Assessment	Reporting for calendar year 2017 was completed. It is available for review on the Port's website.
Sea Level Rise	Team continues to meet weekly to keep the project moving. Public workshop and joint electeds meetings were held in September.
Climate Change & Sustainability Action Team	Per direction from the Acting Executive Director, this project has been put on hold.
Green Marine Certification	Two staff attended the annual Green Marine conference. This provided an opportunity to weigh in on standard changes and share best practices with other Ports in the program.
SEPA/Environmental Review	
New Market Industrial Campus	Met with SCJ and TRPC to discuss next steps in the process. Outreach efforts were completed and will be presented to Commission on October 22, 2018. Anticipate bringing contract amendment for SCJ to initiate EIS in late 2018/early 2019.
East Bay Remediation Site	Nothing to report.
CSHI & Design Guidelines	Nothing to report.
Environmental Permits	
Marine Terminal Air Permits	Nothing to report.
Industrial Stormwater Permit	Ecology declined Permit Modification request. EDR was drafted and submitted to Ecology on September 25, 2018. Upon receipt of response from Ecology, actions will be taken to implement EDR actions. We continue to work with WAP on negotiating a final agreement.
Fueling Dock Air Permit	Nothing to report.
Habitat Conservation Plan	Chapters 1 and 3 of the HCP have been completed and are currently being reviewed. Stakeholder process is being planned for late 2018.

Property Leasing Locations

Olympia



Tumwater

